



MobileIron Company Fact Sheet

MobileIron is a modern cloud and endpoint security platform providing unified endpoint management (UEM), cloud security, and mobile threat defense.

MobileIron, Inc. Headquarters:

401 East Middlefield Road,
Mountain View, CA 94043
650-919-8100

www.mobileiron.com

Additional offices are located throughout the United States and in international locations, including the United Kingdom, Netherlands, Germany, Japan, and India.

The MobileIron Platform

The MobileIron platform was built to secure and manage corporate data in a world where people access cloud data using mobile devices and modern endpoints.

With MobileIron solutions, you can:

- Provision a secure workspace with the apps and services people need to be productive while separating business from personal data to protect privacy with MobileIron Unified Endpoint Management (UEM);
- Block untrusted apps and endpoints from accessing cloud services with MobileIron Access;
- Detect and remediate threats with MobileIron Threat Defense;
- And do it all with a great employee experience.

MobileIron has sold its solutions to more than 15,000 customers worldwide since 2009.

Recent Customer Case Studies

- [Daiichi Sankyo](#) Reduced deployment time by up to 80% with MobileIron and Apple DEP
- [Perkins Coie](#) Uses MobileIron Access for SSO and security for Office 365 and Salesforce
- [Porsche Informatik](#) Created a modern Digital Workspace across iOS and Windows with MobileIron
- [Signature HealthCARE](#) Uses MobileIron for digital transformation and compliance

Investors:

MobileIron is publicly traded on **NASDAQ**

Ticker symbol: **MOBL**

More information is available at investors.mobileiron.com

First Quarter 2018 Financial Highlights

- Revenue was \$43.7 million, up 4% year-over-year
- Recurring revenue was \$33.8 million, up 12% year-over-year
- Billings were \$46.0 million, up 1% year-over-year
- GAAP net loss per share was \$0.17; non-GAAP net loss per share was \$0.06
- Cash generated from operating activities was \$9.2 million

Management team:

- **Simon Biddiscombe**, President and Chief Executive Officer
- **Shawn Ayers**, Interim Chief Financial Officer
- **Suresh Batchu**, Co-Founder and CTO
- **Jared Lucas**, Chief People Officer
- **Ajay Mishra**, Co-Founder and Chief Customer Officer
- **John Morgan**, VP of Products
- **Dilip Patel**, SVP of Customer Success
- **Sohail Parekh**, SVP of Engineering
- **Greg Randolph**, Senior Vice President, Worldwide Sales
- **Jeff Ratzlaff**, VP of Business Development
- **Ojas Rege**, Chief Marketing and Strategy Officer

Employees:

Approximately 950 employees

Milestones:

- Founded: 2007
- First customer: 2009
- First patent granted: 2011
- IPO: 2014
- Surpassed 10 million cumulative seats sold: 2016
- Generated operating cash flow: 2016
- \$200 million in billings and cash flow positive: 2017

Distinctions and Recognitions:

MobileIron has been granted 70 patents.

Gartner has identified MobileIron as a Leader for seven consecutive years¹ in the Magic Quadrant for Enterprise Mobility Management Suites

Recognized as a Leader by Forrester in the The Forrester Wave™: Enterprise Mobility Management, Q4 2017

Recognized as a Leader by IDC in the 2017 IDC MarketScape for Enterprise Mobility Management Software

First company in the world to receive Common Criteria certification against Version 2.0 of the Mobile Device Management Protection Profile (MDMPP V2.0 and MDMPP Agent V2.0) from NIAP

[1] Gartner, "Magic Quadrant for Enterprise Mobility Management Suites" by Rob Smith, Bryan Taylor, Chris Silva, Manjunath Bhat, Terrence Cosgrove, John Girard, June 8, 2017.